

Our growth continues to be driven by ISG Digital Services and our recurring-revenue businesses.

THE TOP LINE

Record Revenues
\$71.0M +4%



REGIONAL REVENUE

Americas	EMEA	Asia Pacific
2% \$40.8M	12% \$24.0M	-7% \$6.1M

THE BOTTOM LINE

Adjusted EBITDA
\$9.8M +23%



PROFITABILITY

EBITDA Margin
\$14% +50 basis points
 (versus 8% in Q1)



DIGITAL ADVISORY

Growing Demand
40% and climbing
 of total revenues (driven by
 Robotic Process Automation)



More than 1/2 of all engagements
 include digital

2018 1H RECURRING REVENUES

Growing Predictability
\$41M +2%
 driven by subscription software, managed
 services and research



Goal: \$100M within three years

2018 1H CLIENTS

418 (including **39 new**)



BALANCE SHEET

Strong Cash Position
\$19.4M after paying down
 \$6.5 million in debt in 1H18



2018 OUTLOOK (August 2018)

Revenues
\$285-\$292 million



Adjusted EBITDA
\$35-\$37 million

